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Message Text

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PAGE 01 KARACH 02493 050628Z

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ACTION EB-11

INFO OCT-01 EUR-25 NEA-10 ISO-00 CAB-09 CIAE-00 COME-00

DODE-00 INR-10 NSAE-00 RSC-01 FAA-00 L-03 DRC-01 /071 W
---------- 034326
R 040740Z DEC 73
FM AMCONSUL KARACHI
TO SECSTATE WASHDC 7695
INFO AMEMBASSY BEIRUT
FAA BRUSSELS
AMEMBASSY ISLAMABAD
AMCONSUL LAHORE

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BEIRUT FOR RCAA

E.O. 11652: N/A
TAGS: ETRA, PK
SUBJECT: CIVAIR - VISIT OF WORLD AIRWAYS BOARD CHAIRMAN DALY AND PIA AIRCRAFT ACQUISITION PLANS

REF: A. STATE 225457 (NOTAL) B. KARACHI 2475

E.O. 11652: N/A
TAGS: ETRA, PK
SUBJECT: CIVAIR - VISIT OF WORLD AIRWAYS BOARD CHAIRMAN DALY AND PIA AIRCRAFT ACQUISITION PLANS

1. WORLD AIRWAYS BOARD CHAIRMAN EDWARD J. DALY, SENIOR VP BRIAN COOKE AND PARTY ARRIVED KARACHI SUNDAY DECEMBER 2 AFTER CONSIDERABLE SLIPPAGE IN ORIGINAL SCHEDULE. DALY AND COOKE CONTACTED CONGEN SHORTLY AFTER ARRIVAL AND WERE BRIEFED BY CONSUL GENERAL AND DPO ON DECEMBER 3 CONCERNING GENERAL ECONOMIC-POLITICAL SITUATION AND STATUS PIA PLANS. THEY REPORTED WARM RECEPTION BY NEW PIA BOARD CHAIRMAN NUR KHAN AND OTHER PIA OFFICIALS.

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2. DURING TALKS AT PIA HEADQUARTERS AND AT DINNER IN

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INTERCON HOTEL HOSTED BY NUR KHAN DECEMBER 3, COOKE
AND DALY WERE GIVEN DEFINITE CONFIRMATION BY NUR KHAN
AND OTHER TOP PIA OFFICIALS OF COMPANY'S INTENTION GO
AHEAD WITH PURCHASE DC-10 SERIES 30 TRIJETS, (ALTHOUGH
DALY HAD PLAN IN MIND TO LEASE WORLD AIRWAYS EQUIPMENT
TO PIA IF THEY COULD SOMEHOW CANCEL DC-10 CONTRACT.)
PIA OFFICIALS INFORMED DALY THAT AIRLINE WAS TOO FAR DOWN THE
ROAD WITH TRAINING FOR DC-10 CREWS AND NEEDED EXTRA DC-10
CAPACITY TOO URGENTLY TO CONTEMPLATE ANY CHANGE. "COMMAND
DECISION" HAD BEEN REACHED WEEK OR TEN DAYS AGO TO CON-
TINUE WITH DC-10 PURCHASE AS REPORTED REF. B.

3. COOKE AND DALY ALSO
OFFERED SELL TWO BOEING 707-373C
AIRCRAFT NOW ON LEASE TO PIA UNTIL JUNE 30, 1974 BUT PRICE
AT WHICH OFFERED, OWING STRONG DEMAND IN MARKET THIS
AIRCRAFT, EVIDENTLY TOO HIGH FOR IMMEDIATE PIA ACCEP-
TANCE.

4. COMMENT: PIA WILL NO DOUBT CONTINUE BARGAIN WITH
WORLD AIRWAYS FOR PURCHASE 373 C'S BUT WILL ALSO
BE LOOKING ELSEWHERE FOR THIS TYPE AIRCRAFT, SINCE WILL
CONTINUE NEED THEM EVEN FOLLOWING ACQUISITION DC-10'S.
PIA ALSO GOING AHEAD WITH WET LEASE TWO BOEING 720-040B'S
TO AIR MALTA AS OF APRIL 1 WHEN FIRST TWO DC-10'S GO
INTO SERVICE. CONGEN UNDERSTANDS FROM MCDONNELL-
DOUGLAS SOURCES PIA HAS DECIDED ACQUIRE THIRD DC-10
IN OCTOBER 1974 RATHER THAN MARCH 1975, AND HAS SO INFOR-
MED DOUGLAS BY LETTER.
TIGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE VISITS, AIRLINES
Control Number: n/a
Copy: SINGLE
Draft Date: 04 DEC 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: garlanwa
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973KARACH02493
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: KARACHI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731247/aaaabimc.tel
Line Count: 91
Locator: TEXT ON-LINE
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: A. STATE 225457 (NOTAL) B. KARACHI 2, 475
Review Action: RELEASED, APPROVED
Review Authority: garlanwa
Review Comment: n/a
Review Content Flags:
Review Date: 07 JAN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <07-Jan-2002 by kelleyw0>; APPROVED <23-Jan-2002 by garlanwa>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CIVAIR - VISIT OF WORLD AIRWAYS BOARD CHAIRMAN DALY AND PIA AIRCRAFT ACQUISITION PLANS
TAGS: ETRN, PK, WORLD AIRWAYS, PIA, (DALY, EDWARD J)
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

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